Dear Sir/Madam,

Quotations are invited for the following item:

1) AcuSpike Team Trainer

Please send in your offer for the above item in a sealed envelope (original signed) mentioning the following:

- 1) Cost of the item with technical specifications in full
- 2) Warranty period and nature
- 3) Terms and Conditions of the payment to be made
- 4) Educational discount available considering end use for educational purpose in a Technical Institution
- 5) If shipped from the United States of America, the product must be FOB (Free on Board) for the state of New York
- 6) Propriety Certificate, if applicable
- 7) Any other relevant details

An early reply, **latest by 5pm, 28th February** will be highly appreciated. The offer must be valid up to March 31, 2013. Send the quotation to the following address:

The Dean of Student Affairs IIT Kanpur Kanpur- 208016

Please write- "Quotation for ball throwing machine- Games and Sports Council" on top of the envelope/ email

Terms and Conditions:

- Delivery must be completed within 15 DAYS from the receipt of the order.
 Penalty @ 1% per week or part thereof subject to maximum of 10% of delivery price will be deducted from the balance payment if supply is not completed within the stipulated period
- 2) Please send Proforma Invoice in **triplicate** to prepare the payment(s) and acceptance of the PO & Terms and Conditions immediately
- 3) Above prices are inclusive of VAT and other taxes that may be applicable

Thanking You,

Yuvraj Dhillon General Secretary, Games and Sports Council, Students' Gymkhana Indian Institute of Technology, Kanpur India